

## Advent Technologies Holdings, Inc. - Overview

## COMMERCIAL HT-PEM FUEL CELL TECHNOLOGY

- We manufacture innovative fuel cell components and systems.
- Key markets: Stationary (e.g., telecom towers, backup power), mobile (automotive, marine) and portable (e.g., critical infrastructure backup).
- Strategic partner of the US Department of Energy.

#### **NOVEL ELECTROLYZERS**

- AEM technology developed by Advent since 2018.
- Advent's electrolyzer tech reduces hydrogen costs without requiring iridium or titanium.

#### **GLOBAL MANDATE TO DECARBONIZE**

- US Inflation Reduction Act: \$369 billion.
- REPowerEU: Up to €300 billion.
- EU Hydrogen Accelerator: Goal to produce 10 million tons and import 10 million tons of renewable hydrogen by 2030.

#### **IPCEI FUNDING**

- EU ratified Advent Green HiPo in July 2022.
- Total funding of €782.1m ratified for R&D and Production of fuel cells and electrolyzers.
- As part of Green HiPo, Advent has joined efforts with BASF to build a full loop component supply chain for fuel cells.
- More global partners with regards to Green HiPo will be announced shortly.

## Organization

170+

700+

**Combined Technical** 

Patents Issued. Licensed, or Pending

**Employees Successful R&D Programs** 

**Years of Experience** 



**Advent Technologies GmbH** Germany

Development and assembly of Advent's 5kW-15kW stacks.





Development and assembly of Advent's 5kW-15kW Serene systems





- **Advent Technologies LLC** Silicon Valley, USA
  - Portable Fuel Cell Products R&D and Production
  - DIGI-TRONIC fuel cell system R&D
  - Development of advanced cooling technologies



- Advent Technologies Holdings Inc. Boston, MA USA
- Corporate Headquarters
- Fuel Cell R&D and Manufacturing
- Ion Pair™ MEA production
- Electrolyzer test stations



- Advent Technologies SA, Greece
- Fuel Cells R&D and production
- Electrolyzers R&D and production
- MEA production
- Ion Pair™ MEA product development



- APAC service center for the telecom market
- Sales, service and site preparation



## **Key Markets**

## **Stationary Power**

✓ Diesel Generator replacement



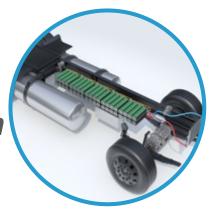
#### **Marine**

✓ Methanol Fuel Cells to decarbonize Shipping



## **Automotive**

✓ Total Cost of Ownership reduction with Advent Fuel Cells



## **Electrolyzers**

✓ Green Hydrogen Production



## Key customers

#### Stationary Power



#### Marine Power



#### **Automotive Power**



#### Aerospace Power



#### **Globe Telecom**

Systems deployed as backup power for the telecoms industry in the Philippines.

## German State of Brandenburg

Systems deployed as backup power for Brandenburg's BOS digital radio network.

#### **Siemens Energy**

Collaborating to develop a marine fuel cell solution using Advent's methanol-powered fuel cells.

#### Alfa Laval

Exploring Advent's methanolpowered fuel cells as a source of marine auxiliary power.

#### Hyundai

JDA after a positive tech assessment, aiming to advance HMC-Advent Ion Pair™ MEA.

#### **Global Automotive**

Manufacturer

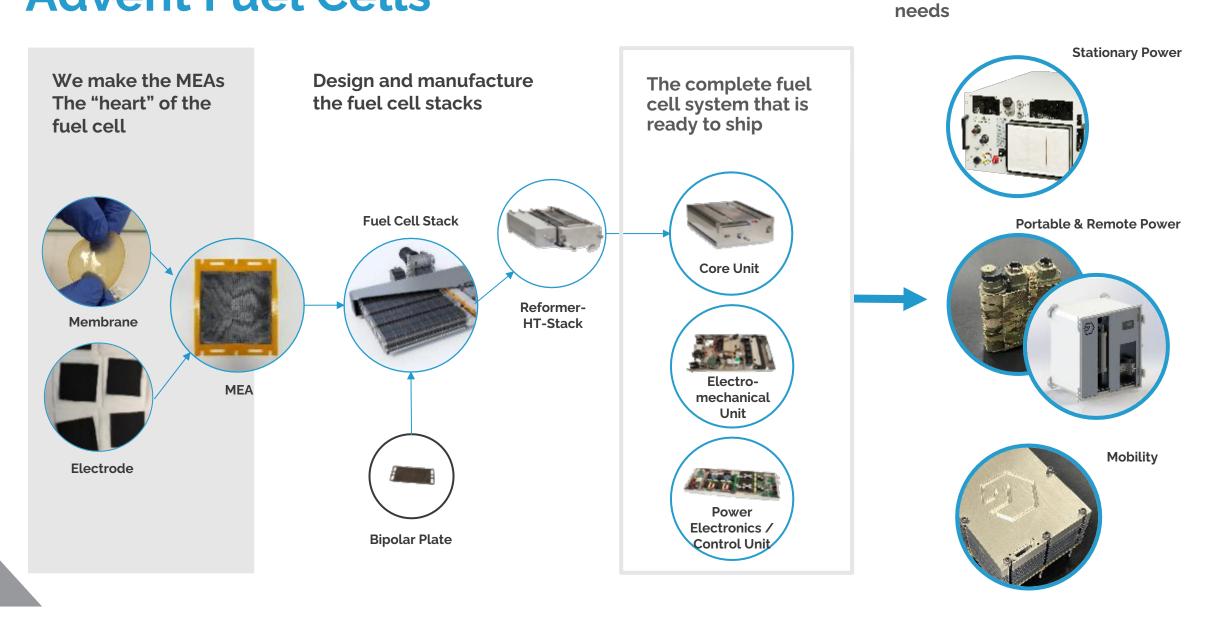
Advent's HT-PEM fuel cells and new MEA technology are being evaluated, with a JDA anticipated.

#### Safran

Collaborating to develop the next-generation of HT-PEM fuel cell technology by leveraging Advent's proprietary Ion Pair™ MEA technology.



## **Advent Fuel Cells**

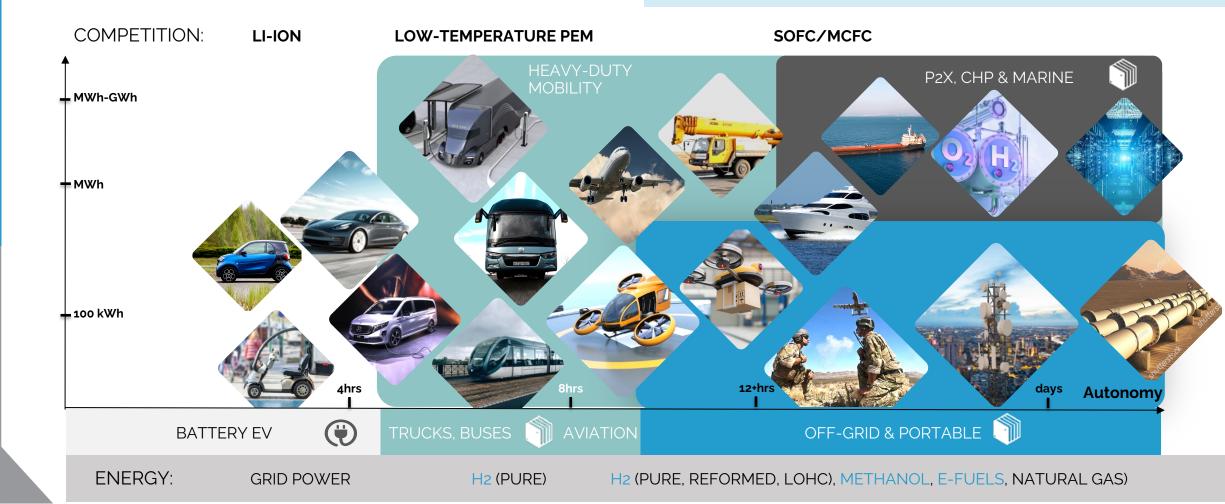


We design and manufacture

systems for different market

# Fuel cells: Off-takers and applications

Fuel cells are targeting several sectors (heavy duty mobility, maritime and aviation, stationary and energy-to-hydrogen), having competitive advantages over other alternatives



## Advent's AEM Electrolyzer Technology





#### **Advantages**



#### **No Platinum**

Unlike PEM electrolyzers, AEM does not require Pt that costs \$100s per kW



#### No Iridium

Unlike PEM electrolyzers, AEM does not require Ir that costs \$100s per kW



#### **Supply Chain**

Established: Rely on abundant non-precious materials



#### ΙP

Advent's strong IP in electrodes & membranes & scale-up readiness

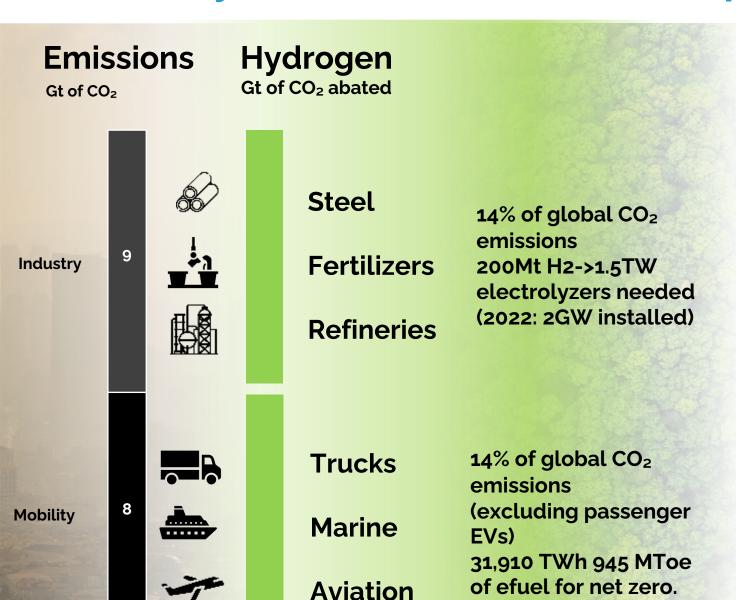


#### Manufacturing

Designed for low cost of manufacturing, long lifetime



## Electrolyzers: Off-takers and applications



### Massive Opportunity for Electrolyzers

2030: 100s of GWs of Electrolyzers



2050: TWs of Electrolyzers



## Green HiPo

Innovative Production of HT-PEM Fuel Cells and Electrolyzers in Western Macedonia, Greece

- Total funding of 782.1m €
- Duration 2022-2027
- Under IPCEI Hy2Tech, Advent was one of only eight SMEs to have received ratification
- R&D and Production Facilities
- Direct and indirect cooperation with approximately 20 European entities
- Fuel Cells: 120MW over 6 years
- Electrolyzers: 1.5 GW over 6 years

#### **Green HiPo Off-Takers**



## Western Macedonia State-of-the-Art Advent Facility

- Approximately 650 new jobs over the next 6 years.
- Attraction for scientists and specialized professionals from local universities.
- Through Green HiPo, Advent aims to establish Western Macedonia as a key hub for the hydrogen and fuel cell industry in Europe.
- Green HiPo is a significant European initiative that will contribute to the EU's goal of achieving an electrolyzer capacity of up to 400GW by 2030.



